



Partners: FedDev Ontario and CADSI
Media Partner: Vanguard

November 5, 2018

8:00 **Registration**

8:00 Welcome & Coffee
FedDev Ontario Pavilion
Presented by FEDDEV ONTARIO

08:45 – 10:15 **Land Project Meet & Greet Session I: Trucks (LVM and ERC focus)**
FedDev Ontario Pavilion
This session provides an opportunity for suppliers to present their capabilities to several defence contractors interesting in upcoming military truck projects in an informal speed-networking format.

Defence Contractors Participating: Mack Defense, Oshkosh Defense, Navistar Defense, and Mercedes-Benz

10:30 – 10:45 **Opening Remarks of FedDev Ontario Pavilion**

- Heather Pilot, President, Pilot Hill Ltd.,
- Ms. Bohdana Dutka, Director General, Partnerships and External Relations, FedDev Ontario
- Steve Tighe, Director Business Development, Oshkosh Defense

10:45 – 11:45 **Autonomous Vehicle Technology Panel & Interactive Discussion**
FedDev Ontario Pavilion

Moderator: Craig McClelland, Senior Analyst, FedDev Ontario

This session provides insights in the areas of connectivity & security as well as Artificial Intelligence.

- Raed Kadri, Director, Automotive Technology & Mobility innovation, Ontario Centres of Excellence

FedDev Program booth open: Private meetings rooms may be booked with FedDev staff by attendees for their meetings

12:00 - 13:30 Networking Event & Luncheon

Main Plenary Room

Presented in partnership with NSERC

- 12:15 Keynote: Troy Crosby, Chief of Staff (Materiel),
Department of National Defence
- 12:35 Sarah O'Neill, Research Partnerships Promotion Partner, NSERC
- 12:40 Dr. John Makaran, Director, Engineering & Research, Canadian Centre
for Product Validation
- 12:50 Stephanie Hernandez, Outreach Coordinator Centre for Research &
Co-ordination, Fanshawe College
- 13:00 Networking with Researchers and Industry

13:00 – 18:00

B2B MEETINGS

Best Defence B2B Room in Main Exhibitor Hall

13:30 – 14:30

Supplier Development Session: What Defence Contractors look for when meeting a supplier. Interactive panel with OEMs speaking with suppliers
Main Plenary Room

Panelists:

- Ken McConnell, Senior Advisor, FedDev Ontario
- Natalie Brabant, Policy & Planning Officer – Defence Procurement Opportunities, FedNor
- David Jensen, International Programs Director, Defense Offsets & Industrial, Oshkosh Defense

14:30 – 15:00

NATO Procurement Opportunities
Main Plenary Room

Nicholas Marum, Director of Industry Relations, Analysis and Policy
Department of National Defence

Sponsored by: **Gowling WLG**

15:00 – 15:50

Supercluster Initiative for Advanced Manufacturing + DRDC
Sponsored by: **IMT Defence**
Main Plenary Room

Moderator: Doug Wilson-Hodge, Manager, Corporate Affairs General Dynamics
Land Systems, Canada

Panelists:

- Jayson Myers, CEO, Next Generation Manufacturing Canada (The organization responsible for leading the Canadian government's Advanced Manufacturing Supercluster initiative)
- Dale F. Reding, Director General S&T Air Force and Navy (DGSTAN) / ADM (S&T), Defence Research and Development Canada/ National Defence
- Kevin F. Hayes, Military Liaison, National Research Council of Canada

15:50

Launch of my CADSI
Main Plenary Room

Steven Hillier, Associate Vice President & Operations

Canadian Association of Defence and Security Industries (CADSI)

16:00

Light Refreshments
FedDev Ontario Pavilion

16:15 – 17:45

Engineering Projects Meet & Greet (CHER, B&GCM, LVCTS)
FedDev Ontario Pavilion

Suppliers may present their capabilities to a number of defence contractors interested in the upcoming military engineering projects in an informal speed-networking format.

*Common Heavy Equipment Replacement; Bridge & Gap Crossing Modernization, Land Vehicle Crew Training System.

Panelists:

Defence Contractors Participating: GDELS, CNIM, KMW, Hitrac, Thales Canada, Raytheon International, CAE Canada

18:00 – 20:00

Best Defence Reception
Exhibitor Hall

Sponsored by [General Dynamics Land Systems-Canada](#)

November 6, 2018

- 08:00 **Registration & Hot Breakfast**
Main Plenary Room
Sponsored by DNB
- 08:00 – 17:00** **B2B MEETINGS**
Best Defence B2B Room in Main Exhibitor Hall
- 09:00 – 09:15 Welcome Heather Pilot, Pilot Hill Ltd. & MC Peter Studer of CFN Consultants
Main Plenary Room
- 09:15 – 10:30 **Mini Canadian Armed Forces Outlooks**
Main Plenary Room
- Panelists:
- Colonel Jason Kenny, Royal Canadian Air Force, Director of Air Requirements
 - Captain (N) Jason Armstrong, Royal Canadian Navy, Director of Naval Requirements
 - Colonel Christopher Renahan, Canadian Army, Director of Land Requirements
- 10:30 – 10:45 Networking Break - Best Defence
Exhibitor Hall
Sponsored by NAMMO
- 10:30 – 11:00 FDO booth & Staff available / closed meeting rooms available
FedDev Ontario Pavilion
- 10:45 – 11:45 **Technology Showcase Pitches**
Sponsored by General Dynamics European Land Systems–Germany GmbH
Main Plenary Room
- 12:00 - 13:15 **Lunch**
Sponsored by CCPV
Exhibitor Hall
- 13:30 – 14:30 **Decoding the Complexities of Global Defence Markets – Understanding the Client Need for Supply Chain Resilience**
Sponsored by KWE Logistics
Main Plenary Room
- Moderator: MGen (Retd) David Wheeler, USA Operations & Aerospace Business Development, Commercial Corporation (CCC)
- Panelists:
- David Jensen, International Programs Director, Defense Offsets & Industrial Participation, Oshkosh Defense
 - Robert Aubé, Managing Director, QinetiQ Canada
 - Phil Dana, Business Development Director, Government Data Solutions Dun & Bradstreet Canada

14:30 – 15:30

The Impact of Future Technology on Industry Capability

Sponsored by Dynamit Nobel Defence

Main Plenary Room

Moderator: Dr. John Makaran, Director, Engineering and Research,
Canadian Centre for Product Validation

Panelists:

- Daniel Czuboka, Director of Engineering Operations
THALES Canada, Defense & Security, Optronics
- Joe Nugent, Senior Engineer, Product & Technology Development
General Dynamics Land Systems-Canada
- Ruben Tauste, Procurement Marketing Director, Airbus Americas, Inc.
- Alex Tsoulis, Director, Business Development & Advanced Technologies
Mitsubishi Heavy Industries Canada

15:00 - 16:00

Dynamics of Gender and Canada's Defence Sector

(Panel & Interactive Discussion)

FedDev Ontario Pavilion

Moderator: Christine McKnight, Senior Analyst, FedDev Ontario

Panelists:

- Jana Lee Murray, Account Manager Public Safety & Security CAE Canada
- Heather McKenzie, Business Offset Leader, Canada, Raytheon
International
- Stephanie Bryson, Director, Human Resources, GDLS-C

16:00

Light Refreshments

FedDev Ontario Pavilion

16:30 – 18:00

WiDs Speed Mentoring session - FedDev Ontario Pavilion

Presented by WiDS

18:00 – 19:00

WiDs Reception - FedDev Ontario Pavilion

Presented by WiDS

Congratulations to DEW Engineering for 40 years in business!

SAVE THE DATE FOR BESTDEF 2019 : November 5 & 6, 2019